Patrick Slomczynski

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Experience

HelloFresh - Senior Manager, Supply Chain

10/2022 - Present

- Created variance reports and analyzed P&L statements, driving alignment with budget goals and uncovering cost-saving opportunities.
- Managed a $20M+ budget across transportation divisions, overseeing forecasting, expenditures, and financial optimization.
- Negotiated key contracts with 3PLs and domestic carriers, achieving service-level improvements and reducing transportation costs.
- Developed an internal transportation department, saving $6M annually by transitioning from outsourced carriers.
- Negotiated leasing contracts for 30 day-cab tractors and 30 refrigerated trailers to enhance operational capacity.
- Built a high-performing team by onboarding 50 CDL-A drivers, 6 dispatchers, and 4 supervisors.
- Installed Samsara telematics, enhancing fleet safety and visibility with vehicle and environmental monitoring.
- Deployed custom transportation management systems using Python and SQL for real-time data insights.

Eljim Inc - General Manager

12/2020 - 10/2022

- Managed a fleet of 50 CDL-A drivers, generating $14M annually, and directed a team of 3 managers and 4 dispatchers.
- Developed an interdepartmental web application to automate workflows and improve data collection across 4 departments.
- Cut annual insurance costs by 16%, saving $60,000 by renegotiating provider contracts, and reduced fuel expenses by $38,000 through a negotiated discount with Pilot Travel Centers.
- Enhanced driver safety and compliance by creating digital training content, improving FMCSA ISS score from 82 to 41 and eliminating 2 CSA alerts.
- Minimized personal conveyance abuse by 12,000 miles per month through data analysis and targeted driver retraining.

Maines Paper and Food Service - Safety Manager

01/2018 - 12/2020

- Ensured DOT compliance for a fleet of 50 CDL-A drivers, overseeing safety protocols and regulatory adherence.
- Managed maintenance and documentation for 45 tractors and 60 trailers, ensuring operational readiness.
- Led the transition from AOBRD to ELD for the Chicago Terminal, providing support and guidance to 8 additional terminals.
- Achieved an 85% reduction in driver hour-of-service violations, lowering incidents by an average of 5 per week through targeted compliance training.

Special Logistics - Operations Manager

09/2013 - 01/2018

- Led a team of 20 CDL-A drivers and 15 warehouse associates, ensuring efficient daily operations.
- Reduced customer complaints by 28% by establishing and implementing a standardized delivery procedure.
- Increased productivity by 16 cartons per hour per associate through strategic warehouse remapping.
- Coordinated with management teams at 86 retail locations to schedule deliveries and address service issues.

Education

DeVry University - Dean's List

Bachelor of Science - Technical Management - 2017

Skills

Supply Chain Optimization & Financial Analysis: Skilled in creating detailed variance reports, analyzing P&L statements, and aligning operations with budget goals to drive efficiency and cost reductions.

Strategic Logistics & Transportation Management: Expertise in overseeing complex transportation networks, managing multi-million-dollar budgets, and negotiating cost-saving contracts with 3PL brokers and carriers.

Cross-Functional Project Leadership: Proven ability to lead cross-functional teams to enhance supply chain performance, develop internal transportation departments, and implement impactful logistics solutions.

Fleet Management & Compliance: Proficient in fleet and vehicle maintenance management, regulatory compliance, and implementing telematics systems (e.g., Samsara) to enhance safety and operational visibility.

Application Development & Data Management: Experienced in developing transportation management systems using Python and SQL to streamline workflows, enable real-time data collection, and improve decision-making. Google Data Analytics certification.

Team Development & Leadership: Experienced in recruiting, onboarding, and managing diverse teams, including drivers, dispatchers, and supervisors, fostering high performance and safety-conscious work environments.

Advanced Technical Proficiency: Microsoft Office Suite & Google Suite (16+ years), Data Analysis (10 years), Project Management (10 years), Python, SQL.